

Francisco Canós

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EXPERIENCE

CYBER-C

Partner and Co-founder. A cyber consulting firm focused on identifying our clients' vulnerabilities and provide the best security solutions. Our clients are mostly banks, utility companies, insurance companies and governmental departments

Madrid/NY/TelAviv
2016-Present

R-FINTECH PLC

Investor. A fintech firm focused on financial tools and services based on Block-Chain technology and financial aspects like securitization of physical assets or cryptocurrencies

London/Madrid
2016-Present

ZOOVEL TECHNOLOGIES

Partner, Co-Founder & Investor. A technological company specialized in communication access through optical fiber, small cells, and ultrasounds. Selected by European program H2020 for ultrasound technology applied to security

Madrid, Spain
2013-Present

RBS, THE ROYAL BANK OF SCOTLAND

Managing Director, Head of Risk Solutions, Spain & Portugal, Markets & Investment Banking
Managing Director, Head of CRS & Public Sector, Spain & Portugal, GBM Group

London/Madrid
2010 – 2013
2004 – 2010

Selected Management Experience (Member of:)

- ✓ Iberian Management and Executive Committee
- ✓ Latin-America ABN-RBS business committee
- ✓ European Management Committee of Risk
- ✓ Risk, Compliance & Control Committee for Iberia

Selected Transaction Experience

- ✓ **Cross-border** (hedging advisory, rates, fx, etc.)
 - Telefónica.** £17.7bn O2 (UK) acquisition
 - Iberdrola.** £11.6bn Scottish Power (UK)
- ✓ **Bad Bank** (Non-Core Bank)
 - CEMEX** (Mexico) restructuring plan of a \$7,2 bn. portfolio of debt and derivatives
 - Several** Project Finance, Real Estate and Leverage Finance restructuring and cancelling non-core assets
- ✓ **Equity**
 - Famol** (Family office of Mango, Planeta, Titan) Equity Swaps of 5% of Sabadell bank
 - Grupo Villar-Mir** Equity Swaps, 5% of OHL
- ✓ **Public Sector**
 - Enresa.** Long term Private placements to different Autonomous Regions
 - Several** hedging and restructuring debt advisory to different Portuguese Regions and IGCP (Portugal)

SCHRODER SALOMON SMITH BARNEY / CITIGROUP

Director, Derivatives Marketing for Spanish Corps, Investment Banking, GRB Group

Madrid, Spain
1997 – 2004

CITIGROUP

From Associate to VicePresident, Derivatives and Markets, GRB Group

Madrid, Spain
1994 – 1997

J.P. MORGAN

Summer trainee, Corporate Finance, Investment Banking Division

Madrid, Spain
Summer 1993

EDUCATION

Harvard University (USA) * London Business School (UK) * London School of Economics (UK) * ICADE (Spain)

– Selection of Financial Courses and Seminars attended through the different years

1994-2012

I.E.S.E Universidad de Navarra

– M.B.A. 2yrs program. Class Top 10%, with specialisation in Finance, May 1994

Barcelona, Spain

GSB Graduate School of Business. University of Chicago

– M.B.A Program. International Business Exchange Pro. with specialisation in Finance

Chicago, USA
Sep'93-Dec'93

E.T.S.I.T., Ing, Sup. Telecomunicaciones. Universidad Politecnica Madrid

– Electrical Engineer, 6 years program plus Thesis completed in 6 years. Top 5%, 1984-1990

Madrid, Spain

OTHER

Languages: Spanish (Native), English (Fluent), French (Fair)

Media: - **Digital newspapers:** Articles in www.diarioabierto.es in a weekly basis

- **Radio:** **Radio Intereconomía**, debates on Economy situation (*Cierre de Mercados*) in a weekly basis

Music: Graduated as saxophone professional when 17 years old, enthusiastically plays classical and jazz